

Braithwaite

TECHNOLOGY CONSULTANTS INC.

Creating Value Through Know How



■ Helping You Capitalize on Canada's SR&ED Tax Credit Program

Give yourself credit
for your innovation



SR&ED tax credits reduce research investment costs

Innovation is the driving force behind the success of many businesses. The federal government and many of the provincial governments provide tax incentives to encourage individuals and companies to conduct research and development that will lead to new, improved, or technologically advanced products or processes. The Scientific Research and Experimental Development (SR&ED) program is the largest single source of federal government support for industrial research and development.

SR&ED incentives take the form of tax credits, and accelerated or additional tax deductions for expenditures made on research and development. Canadian businesses of all sizes, in all

sectors are eligible to receive SR&ED tax credits. The incentives range from 20% of the expenditure, to almost 50% in favourable circumstances. SR&ED expenditures can include wages, materials, machinery, equipment, overheads, and SR&ED contracts.

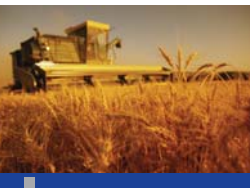
Braithwaite can assist you in obtaining tax credits for research and development activities. Whether your work involves basic research, applied research, or experimental development, Braithwaite can take the uncertainty out of the filing process and get you the credit you deserve for your innovation, without significantly burdening your personnel.

What's stopping you from claiming SR&ED tax credits?

True or False?

- **Scientific Research and Experimental Development is performed only in laboratories.**

FALSE: SR&ED can happen in an office behind a computer or on the shop floor. Whether you modify a product to make it more durable or precise, or alter an internal process for greater efficiency and profitability, your staff could be doing experimental development that qualifies for SR&ED tax credits. Braithwaite can help you get credit for your innovation.



- **SR&ED tax credits are not available to start-up companies or companies who are in a loss position.**

FALSE: With proper support, tax credits can sometimes be claimed as cash refunds, even if no taxes have been paid, becoming a critical source of financial support for growing companies.

- **About \$2.5 billion dollars in eligible SR&ED funding remains unclaimed.**

TRUE: Although the Federal Government provided an estimated \$2.5 billion dollars in funding claims under the SR&ED tax credit program in 2005, about \$2.5 billion dollars remains unclaimed each year because companies are not aware of the SR&ED program or don't know what activities are eligible for funding. Braithwaite has built its reputation by creating value through its knowledge of the SR&ED program. Trust the experts.

Why not let Braithwaite show you how SR&ED tax credits can both save and make you money?



About our Founder and President Bruce Braithwaite

In 1994 Bruce formed Braithwaite Technology Consultants Inc. which focuses on SR&ED tax credit advisory services. With a commitment to providing an expert approach, he recruited a seasoned team of technology, science, costing, and taxation advisors. Bruce is one of the leading experts in the country, and recognized as a champion of innovation incentive rights.

He has been in the tax credit advisory business for more than twenty years, and is a frequent lecturer on SR&ED tax credit matters. He has published a number of professional conference papers, newspaper and magazine articles on making SR&ED claims.



A customized approach to SR&ED tax credits

If your company is developing new or improved technologically advanced products or processes, Braithwaite Technology Consultants Inc. can help you obtain tax credits for research and development.

Braithwaite uses a proven methodology with multi-disciplinary teams combined with a non-obtrusive approach to help companies get full credit for their innovations. With a 99% refund success record over 10,000 claims, this approach is proven and effective.

In some situations, companies require additional assistance in the form of custom services. Braithwaite custom offerings include:

- Seminars on SR&ED
- Preparation of notices of objections to tax assessments
- Assistance with CRA reviews
- Appeals of claims denied fully or in part
- Acting as expert witness and advising lawyers in court cases
- Establishment of cost-and-activity-tracking systems to document SR&ED



We welcome the opportunity to create value for you through our knowledge of the SR&ED program.



Why choose Braithwaite?

Every year Braithwaite Technology Consultants Inc. help over 500 companies find tax recovery opportunities. 10,000 claims over 20 years have made Braithwaite the leading independent SR&ED tax credit practice in Canada. No other firm can match our 99% success rate in terms of claims made. By leveraging our insight, your company can reduce its research investment costs by realizing financial credit for its innovations.

■ Single focus puts you first

Today, constantly changing legislation, rules, policies and new court decisions are creating opportunities that can only be fully recognized by specialists immersed in the field. Braithwaite is Canada's largest tax credit firm focused exclusively on SR&ED tax recovery.

With an outstanding reputation in the tax community, Braithwaite is uniquely positioned to identify all available opportunities within the legislation. Apply our deep knowledge of the law and current assessing practices, or engage our team to negotiate on your behalf in difficult situations. Braithwaite finds tax recovery opportunities that others overlook.

■ Our expertise goes deep and wide

At Braithwaite you deal with senior consultants. Each consultant has many years of experience with the SR&ED tax credit program. Many are former Canada Revenue Agency (CRA) reviewers. Most have advanced degrees in science and technology. They can help you in every step of the way - identifying eligible activities, preparing claim forms, gathering and keeping documentation and defending claims during audits.

We staff our engagements with consultants who know the SR&ED process particular to your industry, and how your employees work through that process. We know where to look for opportunities. We don't file frivolous claims and we don't waste your time in training us.

With our multidisciplinary approach, you benefit from the combined experience of our scientists, engineers, taxation and costing experts. This expertise spans IT, physics, chemistry, geophysics, biopharma, construction, tool and die, automotive, mining and oil and gas. Across Canada, or across the street, Braithwaite has the deepest consulting talent for your specific need.



■ Independent, objective and flexible

Independent and SR&ED focused, Braithwaite will work with your accountants to effectively integrate your tax credit strategy into your overall taxation strategy. Without the overhead, bias or structured pricing of our largest competitors, we know where to look for opportunities that maximize your SR&ED claims. Our time-proven methodology reduces your internal costs related to process compliance while enhancing claims using a thorough activity and cost identification process. This non-obtrusive approach ensures your technical staff stay productive.

■ Trust the experts

Braithwaite Technology Consultants Inc. can assist you in obtaining tax credits for research and development activities. We take the uncertainty out of the filing process and relieve pressure on internal resource requirements.

■ Braithwaite finds tax recovery opportunities that others overlook.